

Stainless steel wire trays for food production lines

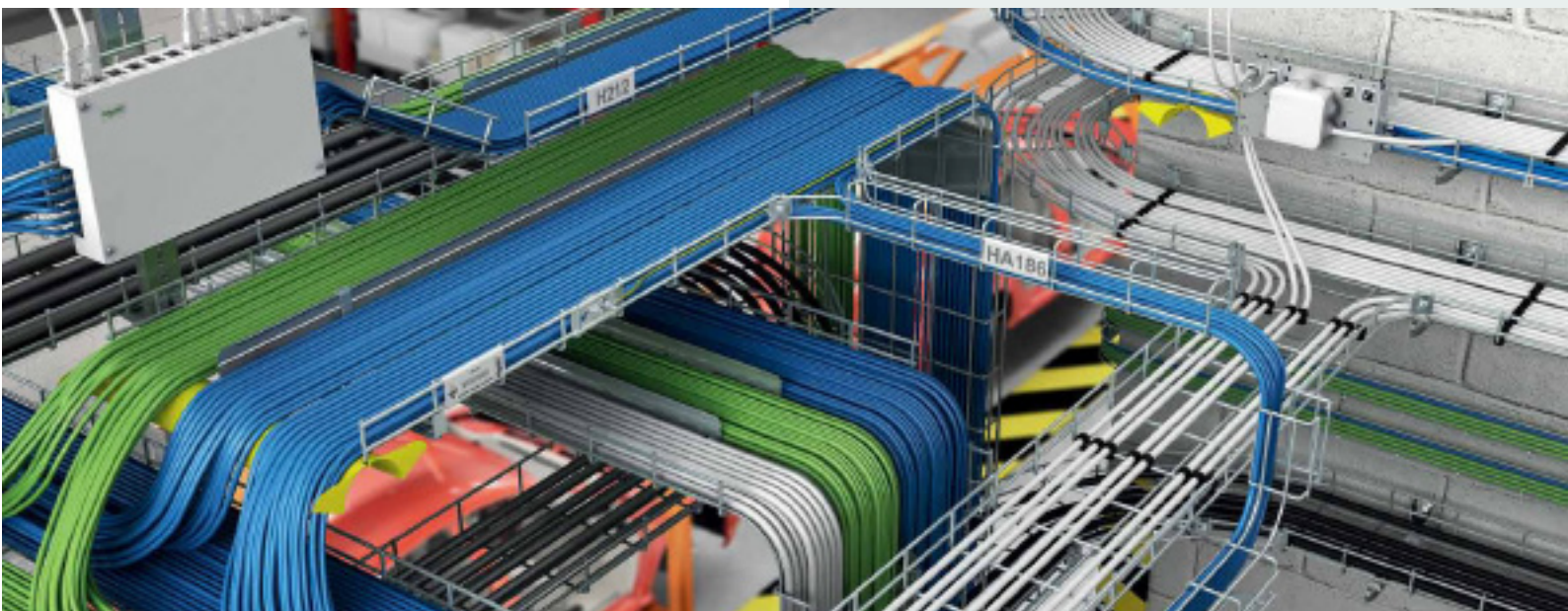
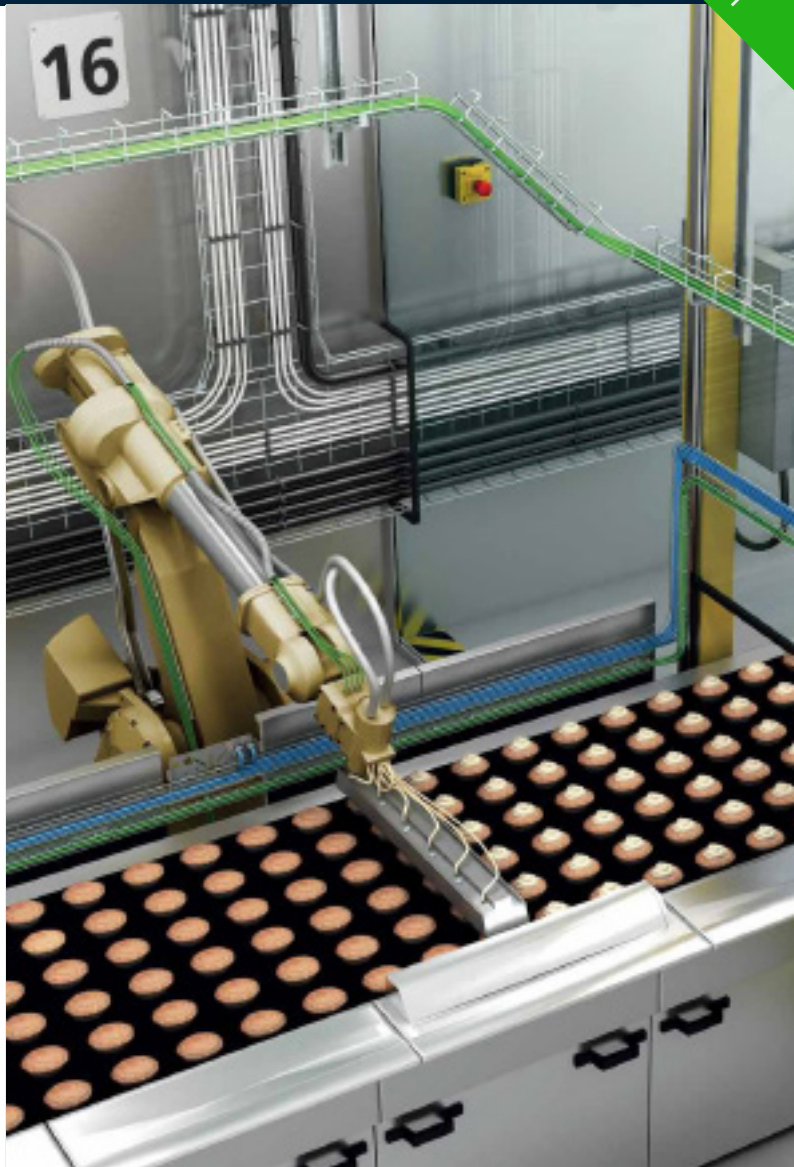
One of our customers, a highly skilled machine-building company, manufactures custom built production lines for the food-industry. The company designs and builds complete solutions and also provides service and maintenance for their international customers.

Our customer develops efficient lines for the production of various kinds of bread. Both semi-baked as well as fully-baked products go through stages from mixing the raw materials and internal transport with conveyor belts to the handling of crates with ready product and final packaging.

The Challenge

The customer was searching for high quality stainless steel wire trays to meet the international standards of hygiene in the food sector. These wire trays are widely used in their production machines for the routing of cabling infrastructure, and therefore had to be flexible in installation capabilities. It was very important that the wire trays were easy-to-clean while strongly reducing the chance of corrosion and the possibility for metals to contaminate the products.

For the customer's business continuity it was also imperative that Mulder-Hardenberg could deliver these stainless steel wire trays within fixed timeframes at a consistent price level.



See next page

The Solution

Mulder-Hardenberg found a manufacturer of wire trays that could meet the customer's standards. The selected wire trays are stainless steel 316 grade and come with a large assortment of widths, lengths, junctions, mounting/hanging options, support kits, brackets and installation tools.

To provide the customer with just-in-time delivery it was agreed that Mulder-Hardenberg would keep the frequently used parts in stock. Therefore providing the customer business continuity and less production downtime.

The Implementation

For a proper installation of the provided wire trays it was important that the customer received training in the proper installation of the wire trays and accessories and the efficient use of the installation tools. Therefore Mulder-Hardenberg constructed a product-training for the customer's technicians.

After the first couple of shipments it became clear that emergency deliveries for maintenance and unforeseen situations were of crucial importance. This turned out to be not a problem at all because of the stock kept at Mulder-Hardenberg.

The result

Because of the chosen option to let Mulder-Hardenberg keep stock, the customer has a very steady supply of the stainless steel wire trays. This means shorter delivery times and less influence of price changes in the steel markets.

The technicians were also very satisfied with the high quality of the stainless steel wire trays, the large assortment of accessories and the ability to now produce even higher quality production lines.

Our Websites



- mulder-hardenberg.com
- mh-hminterfaces.com
- mh-fiberoptics.com
- mh-labeling.com
- mh-networking.com
- mh-powersupplies.com
- mh-monitoringcontrol.com
- mh-cablemanagement.com
- mh-engineeringcomponents.com



Mulder-Hardenberg, est. 1927, is the answer to professional demands in the domain of electronic related environments. We don't just sell products. We use our multidiscipline knowledge to provide the best possible solution, designed to your specific interest.

Contact details:

The Netherlands
 Mulder-Hardenberg B.V.
 H.N. Werkmanweg 17
 2031BA Haarlem
 Tel.: +31 85 800 37 00
 info1@m-h.biz

Germany
 Mulder-Hardenberg GmbH
 Nordring 13
 D-65719 Hofheim/Ts
 Tel.: +49 6192 - 97 91 85
 infode@m-h.biz

© Mulder-Hardenberg Group. All rights reserved. Users of this case-study are authorised to display and print the information provided solely for their own use. Although this information has been created with the utmost care, the information provided is without warranties of any kind. In no event shall the authors and editors of this information be liable for any direct or indirect damages and/or mistakes that result from the use or inability to use the information. Mulder-Hardenberg reserves the right to update information or to make changes at any time without notice. Readers of this case-study agree that the information is subject to the foregoing terms and conditions and that they will respect copyright.